

SpinUp Membership Application Fields (2-year term)

Please use this PDF to plan your answers prior to filling out the <u>online application form</u>. You will not be able to save your answers and return to the form once you have started filling it out. Please use only <u>non-confidential</u> information when completing the online form.

Questions? Please reach out to the SpinUp team at spinup@utoronto.ca.

* Indicates required fields.

Long-form text fields have a 250-word limit.

Merck Blue Ticket Competition opt-in

Please indicate whether you would like to be considered for the Merck Blue Ticket:*

- Yes
- No

The Merck Blue Ticket will award one SpinUp resident 1 year free membership at SpinUp, a \$5,000 cash prize, and mentorship by Merck. More information on the Blue Ticket <u>via this link</u>.

Affiliations

Affiliation with partner program (i.e. another <u>UTE accelerator program</u>, or an external partner entity including ISED, Ontario Genomics, OBIO, adMare, Altitude Accelerator, IDEA Mississauga, SPEC Labs, MaRS, BIOTECanada, TIAP):*

- Program name:
- Nature and timeframe of your affiliation with the program:
- Contact within the program (name and email address):

Affiliation with UofT (please fill out for each member of your team):*

- Position at the startup:
- Name:
- Email address:
- Affiliation with UofT:
 - Undergraduate Student (please state program, degree, projected graduation date)
 - o Graduate Student (please state program, degree, projected graduation date)
 - Postdoctoral Fellow
 - o Faculty Member
 - Alumnus (please state program, degree, and graduation date)
 - Other; please specify:
 - No affiliation
- UofT affiliation department, faculty, and campus:

SPINUP New Science Building 3359 Mississauga Rd., Mississauga, Ontario, L5L 1C6 www.spinup.utm.utoronto.ca





Team

Main contact (must be a Founder or co-Founder):*

- Name:
- Title:
- Email:
- Phone number:

Founder(s):*

- Name:
- Position/Title:
- Email:
- Paid, full-time employee? Part-time/Full-time/Not paid:
- Background and expertise:

["add founder" button]

Other current employees:

- Name
- Position/Title:
- Email address:
- Paid, full-time employee? Part-time/Full-time/Not paid
- Background and expertise:

["add employee" button]

Management team (if already in place):

Current advisors (name, organization, title):

Board of directors (if already in place):

Projected number of additional employees within the next 12 months:*

Names of employees listed above who will use the SpinUp lab space (please note that only 2 individuals per startup may use the space <u>simultaneously</u>):*

Startup profile

Startup Name:*

Incorporation jurisdiction and year:*





Startup website (if one exists):

Startup logo (if one exists): [upload]

Industry:*

Application Area:*

Startup's mission (problem you seek to solve, and proposed solution):*

Enabling technology/platform and program/service description (your technical/scientific innovation, in non-confidential and non-technical terms):*

Unique value proposition of your innovation (include a discussion on uniqueness in the context of your competitors):*

Target market/patient population (description and size):*

Go-to-market strategy:*

R&D path and commercialization plan:*

Projected impact of your innovation at the local, provincial, national, and/or international scale(s):*

Current stage of product or technology development (Technology Readiness Scale):*

Type of intellectual property (e.g. patents, trade secrets):*

Intellectual property ownership status:*

- Exclusively licensed
- Non-exclusively licensed
- Assigned to your startup directly
- Other; please specify:

Financial overview

Type of funding raised to-date:*

- VC funding
 - Dollar amount:
- Angel investors
 - Dollar amount:
- Grants

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- For each, please list funding program name, start and end dates, and dollar amounts:
- Personal resources
 - Dollar amount:
- Other
 - Please specify and include dollar amounts:

Approximate monthly recurring revenue (MRR), if any:

Other income / funding sources:

Milestones for 2024 Q1-4:*

Projected milestones for 2025 Q1-4:*

Long-term vision upon graduation from SpinUp:*

Equity, diversity, and inclusion considerations

A strong value of SpinUp is to support underrepresented founders. As such, applications will be reviewed with an equity lens to support underrepresented communities of founders. These include, for example, women, visible minorities, people with disabilities, and Indigenous peoples (<u>Status of Inclusion, Diversity, Equity and Accessibility (IDEA) in Canada's Life Sciences Sector; July 2023</u>).

Please indicate whether a founder or co-founder of your startup identifies as part of an underrepresented community:*

- Women
- Visible minorities
- People with disabilities
- Indigenous peoples
- 2SLGBTQ+
- Other; please specify:
- N/A

We welcome you to share any relevant insights related to your startup related to equity, diversity, and inclusion:

SpinUp membership details

How did you hear about SpinUp?*

Anticipated benefits of membership at SpinUp:*

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Please describe how your startup intends to interact with the UTM community during your membership period (e.g. trainee engagement, research partnerships):*

Please describe the type of lab work you will perform at the SpinUp lab space:*

Please confirm that your startup will be ready to move in to the SpinUp lab space in Q1 2024:*

How often will your startup use the SpinUp lab space during your membership, in days per week?*

If you require bringing in your own equipment, please describe each piece (including dimensions and floor/bench space requirements), and indicate whether each piece requires additional infrastructure support. Please note that incoming equipment <u>must</u> be approved by SpinUp prior to your onboarding:

Each SpinUp startup will be offered a dedicated desk within an open, coworking office space. If your startup <u>does not</u> require a desk, please let us know:

Each SpinUp startup will be offered a dedicated 6ft fume hood within the coworking lab space.

- If your startup <u>does not</u> require a fume hood, please let us know:
- If your startup requires <u>more than one dedicated</u> fume hood, please specify (please note that additional fume hoods are not guaranteed, and are contingent on availability):

The space use agreement is for a 24-month term, contingent on adequate use of the lab space. Do you foresee requiring the space for <u>less</u> than 24 months? If yes, please specify:

Please provide here any further information that may help us understand your startup's goals and needs: